**Annexure F: Commercial Bid Format**

The Commercial Bid shall be submitted in the following format. May kindly note that the Five- year Cost of the Project shall be on OPEX MODEL and Payable in Quarterly Rests:

# Table I Cost for SDWAN solution, Network switches including NOC support

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **S.N.** | **Device Type** | **Quantity** | **Unit Rate**  (Bidder to input **Rental Cost per unit per quarter in**  **INR)** | **Total Cost for 5 years (in INR)** |
| **SDWAN Devices and switches (Hardware + Software + Licenses +Implementation +Acceptance Testing & Support)** | | | | |
| 1 | HEADEND / CENTRAL DEVICES /  SOLUTION  10 Gbps from Day 1, scalable up to  20 Gbps  (All components / solutions as applicable at Central Sites Viz. DC and DR In HA Mode) | 4 |  | Quantity x Unit  Rate x 20  quarters **= Value A** |
| 2 | Type A - 50 Mbps Throughput | 1623 |  | Quantity x Unit  Rate x 20  quarters **= Value B** |
| 3 | Type B - 50 Mbps Throughput from Day 1, scalable up to 150 Mbps | 134 |  | Quantity x Unit  Rate x 20  quarters **= Value C** |
| 4 | Type C - 100 Mbps Throughput from Day 1, scalable up to 500 Mbps | 4 |  | Quantity x Unit  Rate x 20  quarters **= Value D** |
| 5 | Type D - 200 Mbps Throughput from Day 1, scalable up to 500 Mbps | 4 |  | Quantity x Unit  Rate x 20  quarters **= Value E** |
| 6 | Type E - 1 Gbps Throughput from Day 1, scalable up to 4 Gbps | 5 |  | Quantity x Unit  Rate x 20  quarters **= Value F** |
| 7 | Switching 24 Port | 1250 |  | Quantity x Unit  Rate x 20  quarters **= Value G** |
| 8 | Switching 48 Port | 70 |  | Quantity x Unit  Rate x 20  quarters **= Value H** |
| 9 | Switching 24 Port with PoE / PoE+  Ports | 20 |  | Quantity x Unit  Rate x 20  quarters **= Value I** |
| 10 | Switching 48 Port with PoE / PoE+  Ports | 10 |  | Quantity x Unit  Rate x 20  quarters **= Value J** |
| **NOC Support** | | | | |
| 11 | End to End NOC Services Cost per Quarter for all the services/devices defined in the scope of RFP. | - |  | Unit  Rate x 20  quarters **= Value K** |
| **Total Cost of Ownership (in INR)** | | **Value A + Value B + Value C + Value D +**  **Value E + Value F + Value G + Value H +**  **Value I + Value J + Value K** | | |
| **Total Cost in words:** Rupees \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ only | | | | |

Commercial proposal for Network Operations Center (NOC) Services must encompass all associated costs for the Network Performance Monitoring and Diagnostics (NPMD) solution.The cost of NOC Support services must be minimum 35% of the total contract value; any deviation will result in automatic disqualification of the bidder. The quoted unit rate shall remain fixed for all future additions and will not be revised.

The quantity mentioned above is indicative only and the actual number may change based on assessment of business requirements of the Bank. Bank may increase or decrease the quantity of sites mentioned in the Commercial bid during the contract period on the rates finalized under this RFP.

In case of any additional requirement for procurement of new devices during the contract period, the bank reserves the right to order additional new devices under the same commercial and contractual terms and conditions as defined in the original agreement.

The selected bidder is expected to follow the below conditions for all subsequent orders unless otherwise mutually agreed in writing by the Bank:

(i) The contract duration for all additional device orders shall be coterminous with the end date of the original agreement, irrespective of the date of procurement of the individual order.

The Total Cost shall include, but not be limited to:

* Supply of products with all required features, licenses, and subscriptions for a 5-year period, inclusive of freight, handling/packing charges, transit insurance, regular/onsite insurance, and on-site maintenance during the contract period.
* Installation and implementation, including efforts from both the OEM and the System Integrator (SI).
* Operations & Management (O&M) services for a 5-year period.
* Any other associated costs necessary to meet the Scope of Work (SoW) and Service Level Agreements (SLA) outlined in this RFP.
* No additional costs shall be entertained beyond those quoted in the final commercial bid, and the Vendor shall ensure that all cost components are included without any omissions.
* No counter condition/assumption in response to commercial bid will be accepted.

Bank has a right to reject such bid.

Please be guided by RFP terms, subsequent amendments and replies to pre-bid queries (if any) while quoting. Unit Rate of all items and TCO must be quoted in WORDS AND FIGURES. In case of any discrepancy, the price quoted in words will be considered for computation of TCO.

The Total Project Cost shall be paid in quarterly rests as per the OPEX model. The Bank reserves the right to increase or decrease the number of sites, resources, or other line items mentioned in the commercial bid during the contract period, based on the rates finalized under this RFP.

Note: These details should be on the letterhead of the bidder company and each & every page should be signed by their Authorized Signatory with name and seal of the company.

Place:

Date:

Seal and signature of the bidder